

## SAUG Executive Council Meeting Agenda| 22<sup>nd</sup> Mar 2018

This event will run on AEDT time

TIME	SESSION TOPIC	SPEAKER
8:30am (AEDT)	<b>Registration, tea &amp; coffee</b>	
8:50am – 9:00am	<b>SAUG Executive Council Meeting: Welcome &amp; Update</b>	<b>Nadeera Hoosen</b> SEC Steering Committee member & General Manager ICT, UGL
9:00am – 9:40am	<b>Customer Case Study: Veolia Australia’s experiences running on S/4HANA</b> Veolia Australia is live on SAP S/4HANA and is using S/4HANA to run Financials, Procurement and increasingly more functions to support the business. Satha will discuss why Veolia took this path, the scope, expected and realised benefits, challenges and valuable advice for others contemplating the journey.	<b>Satha Pillay</b> <b>Chief Information Officer,</b> <b>Veolia Australia</b>
9:40am – 10:20am	<b>Customer Case Study: Reflections on a cloud first journey – La Trobe University</b> La Trobe University was one of the earliest movers to the Cloud; pushing most of its Tier 1 applications to SaaS, including Finance and HR, and some have been in place for over 3 years. Greg will give a frank and honest account of the implications, challenges and lessons learned from this journey, in a way that is relevant to all industries and functional areas.	<b>Greg Hill</b> <b>Director Strategy &amp; Innovation,</b> <b>La Trobe University</b>
10:20am – 10:50am	<b>Morning Break</b>	

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10:50am – 11:30am	<p><b>Customer Case Study: Rethinking and transforming the business – Ruralco</b>            Ruralco is a leading diversified agribusiness with over 500 outlets in Australia. This presentation will discuss how Ruralco is transforming digitally, moving to a mobile mindset and incorporating greater flexibility and real time capability in its operations. With SAP as the strategic IT core, it will look at information capture into ERP, UX Design and Fiori apps, as well as utilising this platform to tackle other processes.</p>	<p><b>Tom Hansen</b>  <b>Chief Information Officer,</b>  <b>Ruralco</b></p>
11:30am– 12:00pm	<p><b>SAP Executive Presentation: The SAP Strategic Customer Program</b>            This session will examine the SAP Strategic Customer Program, from both the customer and SAP perspectives and it will answer the questions: what is this partnership, what customers can be involved, how does it work, what investment is required from both parties, what are the responsibilities of each party and what are the benefits.</p>	<p><b>Chris Fechner, Chief Information Officer,</b>  <b>Department of Planning &amp; Environment NSW</b>  <b>Matthew Iorfino, General Manager Strategic</b>  <b>Customer Program, SAP ANZ</b>  <b>Phil Cameron, General Manager NSW Public</b>  <b>Sector, SAP ANZ</b></p>

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12:00pm – 12:55pm	<p><b>SAP Q &amp; A session: SAP answers the most pressing questions from senior executives</b> SAUG Executive Council members will ask questions of SAP that concern them the most for some candid answers! The following questions, as voted by Executive Council members will be put to SAP:</p> <ol style="list-style-type: none"> <li>1. S/4HANA <ul style="list-style-type: none"> <li>• What is SAP doing to make it easy for existing ECC customers to migrate to S4/HANA?</li> <li>• Is there a faster and lower cost way of moving through the various stages of S/4HANA?</li> </ul> </li> <li>2. Is SAP still advocating a “cloud first” approach for all customers or is it adopting a broader policy?</li> <li>3. What is SAP Leonardo and how does it fit into SAP’s broader strategy?</li> <li>4. What is SAP doing to improve the value proposition and lower switching costs for certain solutions?</li> <li>5. What will be the impact on customers of SAP moving from a geographic to an industry Go to Market strategy?</li> </ol>	<p><b>SAP Executive Panel:</b></p> <ul style="list-style-type: none"> <li>• <b>Colin Brookes</b>, President &amp; Managing Director, SAP ANZ</li> <li>• <b>Pete Andrew</b>, Chief Operating Officer, SAP ANZ</li> </ul> <p><b>Facilitator:</b></p> <ul style="list-style-type: none"> <li>• <b>Matthew Perry</b>, SEC Steering Committee Member and CIO, Orora Group</li> </ul>
12:55pm – 1:00pm	<p><b>SAP Executive Council Meeting: <span style="color: orange;">Close</span></b></p>	<p><b>Matt Gardiner</b> <b>SEC Steering Committee Member &amp; Head of IT, Rawson Group</b></p>
1:00pm – 2:00pm	<p><b>Networking Lunch</b></p>	